



Thursday, September 5th
9am-1pm
Obion County Public Library

**Great Choice Mortgage Program (THDA) class
REALTORS®: DO YOU WANT MORE CLOSINGS?**

Learn how to help your buyers overcome a major barrier by giving them an option to use down payment assistance. Become a hero to first-time homebuyers by saying yes when others have told them no. Learn the ins and outs of THDA's Great Choice program and make more deals work because you understand the rules and exceptions. Finally, by taking this 4-hour class you will earn the preferred THDA Realtor status for three years! (Check your status, here: <https://thda.org/pdf/Reelfoot-Regional-Association-of-Realtors.pdf>)

Course material will be provided during class.

Instructor: Kelly Dobbs

FREE for RRAR Members, when you register early: 11 am on Friday, August 30th.
Registration received after the early registration deadline is \$40.00

Non-Member Registration: \$40, until 11am 08/30/24; after: \$60.00

No Show Policy applies

RRAR No Show/ Cancellation (within 24 hrs) Policy: Fee charged: \$40 for members; \$60 for nonmembers

Name

Email

Phone

File ID (RE License #)

Non-members and RRAR Registrations after 11 am on Friday, August 30th

Pay: <https://app.autobooks.co/pay/reelfoot-regional-association-of>

Provide your Name and Email address, include: "THDA " in the What's this payment for section

